



The purpose of "Being Lean" is to help individuals and businesses deploy and reap the benefits of Lean Thinking. Many companies understand conceptually the power of lean, but may need help when it comes to "Lean Doing". The good news is, we know how to do it. Here are some testimonials to the benefits of applying Lean.



"I've done my homework on lean and knew it was going to help us drive efficiency and reduce programme. But the results have surpassed expectations and having the right team and attitudes is key. It hasn't been painful reducing 40% of an already tight programme and the team agrees there is further opportunities." - **Matt Fisher, HM Project Manager**

"To describe the journey; PESSIMISTIC, when told we had to reduce the programme by so much, ENTHUSIASTIC, when we found out that it was doable and EUPHORIC, when we actually did it!" - **Ron Simmons, DDI Site Manager**



Having used lean tools and techniques on site the University decided to introduce it to another contract at the design stage. All consultants have been introduced to the process and it is proving to be an invaluable tool by showing the client and team the true programme, highlighting and overcoming problems now and in the future in an open atmosphere, and also focuses the minds of the team to deliver the actions agreed - **Paul Hinson, Project Manager. Coventry University Estates (CUE)**

The building design and construction schedule is very ambitious and the lean process has enabled the schedule to be explored in detail and subsequently refined. As the client I am new to the process of Lean Thinking and one of the key benefits of the process is that the whole design team, including the client, are part of the process. This allows all aspects of the schedule to be examined and tested to a fine level of detail. Having applied Lean Thinking to the design and construction programme I have much more confidence that the building will be on time and fit for purpose - **Simon Fielden, Director of the Health Design and Technology Institute (HDTI)**



"I've been on in-house reviews like this as well as many others in the past but this was the best. There has been some good stuff identified in them but nothing ever happened. Here, it's happening!" **Tony Dolan, DCC Repairs & Maintenance Manager**



"The most rewarding thing for me was to see the improvements that we identified, in theory, then become reality. I've been involved in a number of other reviews but have never felt the same level of achievement as I did with this" - **Jim Fenton, DCC Housing Services Manager**



"The Lean Common Approach has allowed us to understand and taught us how to implement a sustainable continuous improvement programme starting with our tendering process." - **Stephen Swain, Business Director. Miller Construction**

"This is the best job I have been on. Usually, this is the time I get most hassle and hard work, but lean really whip these boys into shape" - **Davy Gilmour, Clerk of Works, Scottish Courts**

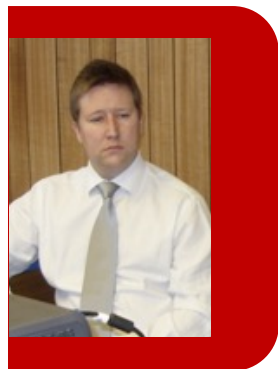


"Through the philosophy of lean thinking, Kier has given myself the opportunity to increase my own efficiency by involving other people from outside of the company from all trades & allowing time out from the office to discuss THEIR problems. We have all been able to collaborate our thoughts and implement procedures on site which all trades are happy to use - **Darren Kennett, Technical Co-ordinator. Kier Partnership Homes**

"This is good. I've never been invited to attend such an activity before. When main contractors asked you in, I thought something was wrong. They never get you in unless something was wrong" - **Graham Hunter, Clyde Demolition**



"Is this the first company in Scotland that's doing this lean thing? All main contractors should be doing this!" - **Eddie Brown, BHC Steelwork**



"The collaborative approach reinforced team ownership of the design and realised savings associated with reduced abortive work - **Craig Waldron, M&E Consultant, CPW**



Everyone has gained tremendously from the ownership and partnership in the decision making - **Keith Ryan, Design Coordinator, Stepnell Ltd**



The 6-week look ahead process map really helped us as a project team visually track programme progress. It helps highlight opportunities to pull back project or identify any potential issues that needs addressing as early as possible. Definitely a very useful tool - **Rob Seamen, Senior Site Manager. Bramall Construction.**

Michelle's Approach to Lean was structured around 100% involvement of our employee. This ensured that solutions fit the problems and improvements were achieved smoothly and effectively. The project achieved its primary goal of vastly improving delivery schedule achievement to our customers as well as a reduced process lead time. Applying Lean to our sales order process is the very right way to go. - **Richard Ranklin, Production Director, Wesley Barrell**



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